



So How Does a REALTOR® Work?

If you are SELLING:

- The standard commission in Alberta is 6% in the first \$100,000 and 3% on the balance, but that is negotiable.
- Typically, half of the above commission is offered to the REALTOR® that brings the Offer to Purchase.
- As per the Medicine Hat Real Estate Board, your Listing Contract needs to be for a minimum of 60 days.
- A REALTOR® can show ANY property that is for sale in the city, not just their own personal listings.
- Make sure you use a REALTOR® that has a great marketing system and that you are comfortable with.
- This is just a general description. For more information, give me a call anytime. I would be more than happy to answer any questions. I would also be happy to assist you with the sale of your home. I am available at your convenience and you will be very pleased with the service that you will receive as one of my clients!

Melanie Bradford

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